#### We claim

1.A compound of the formula

R4  $R^3$ 

wherein

R1 and R2 are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a C1-C6 10 alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by C1-C6 alkyl, C1- $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $-R_{v}$ ; or  $-L-S_{c}$ ;

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or  $R^1$  in combination with  $R^2$  forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times, or which ring is substituted by -L-R $_{\rm x}$  or -L-S $_{\rm c}$ ;

or R<sup>2</sup> in combination with R<sup>3</sup> forms a 5- or 6-membered alicyclic ring;

R³ and R⁴ are independently H, C₁-C6 alkyl that is optionally substituted by carboxylic acid, 20 sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  alkoxy,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L-R<sub>x</sub>; or -L-S<sub>c</sub>;

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or  $R^3$  in combination with  $R^4$  forms a 5- or 6-membered alicyclic ring;

 $R^5$  is H, methyl, carboxymethyl, a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^5$  is an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

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 $R^6$  is H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $R_c$ ;

or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , forms a 5- or 6-membered alicyclic ring;

 $R^7$  is hydrogen, alkyl having 1-6 carbons, or alkoxy having 1-6 carbons; or -L- $R_x$ ; or -L- $S_c$ ;

one of X and E is O, S, NR8, or CR1 = CR2, and the other is absent;

wherein  $R^s$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or -L- $R_x$ ; or -L- $S_c$ : and

 $R^1$  and  $R^2$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

Y is H, OH, NH<sub>2</sub>, NO, or -(CO)-R<sup>9</sup>, or -(CO)-O-R<sup>10</sup>, where R<sup>9</sup> and R<sup>10</sup> are H, C<sub>1</sub>-C<sub>6</sub> alkyl, or a substituted or unsubstituted aryl or heteroaryl ring system having 1-2 rings;

Z is H, OH, NHR<sup>17</sup>, SH, or  $C(CR^{11}R^{12})_2OH$ ; where  $R^{17}$  is a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen;  $R^{11}$  and  $R^{12}$  are independently  $C_1$ - $C_6$  alkyls that are optionally substituted by carboxylic acid, sulfonic acid, or halogen, or  $R^{11}$  and  $R^{12}$  taken in combination form a 5- or 6-membered alicyclic ring;

wherein L is a covalent linkage;

R, is a reactive group; and

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10 S<sub>c</sub> is a conjugated substance.

2. A compound, as claimed in Claim 1, wherein one of X and E is O, S, or CR<sup>1</sup>=CR<sup>2</sup>, and the other is absent.

15 3. A compound, as claimed in Claim 1, having the formula

$$\mathbb{R}^{2}$$

$$\mathbb{R}^{2}$$

$$\mathbb{R}^{2}$$

$$\mathbb{R}^{1}$$

$$\mathbb{R}^{5}$$

$$\mathbb{R}^{6}$$

$$\mathbb{R}^{7}$$

wherein X is O or S.

20 4. A compound, as claimed in Claim 1, having the formula

(m)

wherein E is O or S.

- 5 5. A compound, as claimed in Claim 2, wherein X is S.
  - 6. A compound as claimed in Claim 1, wherein

R1 is H or sulfonic acid;

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R³ and R⁴ are each methyl;

R<sup>6</sup> and R<sup>7</sup> are each hydrogen or methyl; and

15 Z is OH.

- 7. A compound, as claimed in Claim 1, wherein Y is H or -(CO)-H or NO.
- 8. A compound, as claimed in Claim 1, wherein each L is independently a single covalent bond, or L is a covalent linkage having 1-24 nonhydrogen atoms selected from the group consisting of C, N, O, P, and S and is composed of any combination of single, double, triple or aromatic carbon–carbon bonds, carbon–nitrogen bonds, nitrogen–nitrogen bonds, carbon–oxygen bonds, carbon–sulfur bonds, phosphorus-oxygen bonds, and phosphorus-nitrogen bonds.



- 9. A compound, as claimed in Claim 1, wherein  $R_x$  is an acrylamide, an activated ester of a carboxylic acid, an acyl azide, an acyl nitrile, an aldehyde, an alkyl halide, an amine, an anhydride, an aniline, an aryl halide, an azide, an aziridine, a boronate, a carboxylic acid, a diazoalkane, a haloacetamide, a halotriazine, a hydrazine, an imido ester, an isocyanate, an isothiocyanate, a maleimide, a phosphoramidite, a reactive platinum complex, a sulfonyl halide, or a thiol group.
- 10. A compound, as claimed in Claim 1, wherein  $S_c$  is an amino acid, a peptide, a protein, a tyramine, a monosaccharide, a polysaccharide, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, a nucleic acid, a hapten, a psoralen, a drug, a hormone, a lipid, a lipid assembly, a polymer, a polymeric microparticle, a biological cell, or a virus.

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$$\mathbb{R}^3$$
 $\mathbb{R}^5$ 
 $\mathbb{R}^6$ 
 $\mathbb{R}^1$ 
 $\mathbb{R}^1$ 

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 $R^1$ ,  $R^2$ , and  $R^6$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

or  $R^1$  in combination with  $R^2$  forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times;

 $R^3$  and  $R^4$  are independently H,  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  alkoxy,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl, or -L- $R_x$ ; or -L- $S_c$ ;

or  $R^2$  in combination with  $R^3$ , or  $R^3$  in combination with  $R^4$ , forms a 5- or 6-membered alicyclic ring;

 $R^{5}$  is H, methyl, carboxymethyl, a  $C_{2}$ - $C_{6}$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^{5}$  is an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_{1}$ - $C_{6}$  alkyl,  $C_{1}$ - $C_{6}$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_{x}$ ; or -L- $S_{c}$ ;

or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , forms a 5- or 6-membered alicyclic ring;

5 one of X and E is O, S, NR8, or CR1 = CR2; the other is absent;

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wherein  $R^8$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or -L- $R_x$ ; or -L- $S_c$ ; and

 $R^1$  and  $R^2$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $S_c$ ;

 $R^{15}$  and  $R^{16}$  are hydrogen, cyano, nitro, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring system having 1-2 fused rings that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or L- $R_x$ ; or -L- $S_c$ ;

wherein L is a covalent linkage;

25 R, is a reactive group; and

 $S_c$  is a conjugated substance.

- 12. A compound, as claimed in Claim 11, wherein one of X and E is O or S.
- 13. A compound, as claimed in Claim 12, wherein

 $\mathbb{R}^6$  and  $\mathbb{R}^7$  are H;

R³ and R⁴ are each methyl;

R1 is H or sulfonic acid;

one of  $R^{16}$  and  $R^{16}$  is L-R<sub>x</sub> or -L-S<sub>c</sub>, and the other is hydrogen,  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl; or cyano;

wherein L is a single covalent bond, or L is a covalent linkage having 1-24 nonhydrogen atoms selected from the group consisting of C, N, O, P, and S and is composed of any combination of single, double, triple or aromatic carbon–carbon bonds, carbon–nitrogen bonds, nitrogen–nitrogen bonds, carbon–oxygen bonds, carbon–sulfur bonds, phosphorus-oxygen bonds, and phosphorus-nitrogen bonds, and

wherein  $R_x$ , when present, is an acrylamide, an activated ester of a carboxylic acid, an acylazide, an acyl nitrile, an aldehyde, an alkyl halide, an amine, an anhydride, an aniline, an aryl halide, an azide, an aziridine, a boronate, a carboxylic acid, a diazoalkane, a haloacetamide, a halotriazine, a hydrazine, an imido ester, an isocyanate, an isothiocyanate, a maleimide, a phosphoramidite, a reactive platinum complex, a sulfonyl halide, or a thiol group; and

wherein  $S_c$ , when present, is an amino acid, a peptide, a protein, a tyramine, a monosaccharide, a polysaccharide, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, a nucleic acid, a hapten, a psoralen, a drug, a hormone, a lipid, a lipid assembly, a polymer, a polymeric microparticle, a biological cell, or a virus.

14. A compound, as claimed in Claim 11, wherein one of  $R^{15}$  and  $R^{16}$  is an aromatic or heteroaromatic ring system having 1-2 fused rings that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl.

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### 15. A compound of the formula

$$\mathbb{R}^{3}$$
 $\mathbb{R}^{3}$ 
 $\mathbb{R}^{3}$ 
 $\mathbb{R}^{2}$ 
 $\mathbb{R}^{2}$ 

### 5 wherein

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 $R^1$ ,  $R^2$ , and  $R^6$  are independently H, cyano, nitro, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

or  $R^1$  in combination with  $R^2$  forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times;

 $R^3$  and  $R^4$  are independently H,  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

or  $R^2$  in combination with  $R^3$ , or  $R^3$  in combination with  $R^4$ , forms a 5- or 6-membered alicyclic ring;

 $R^5$  is H, methyl, carboxymethyl, a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^5$  is an aryl or heteroaryl ring that is optionally

substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or  $R^5$  is -L- $R_x$  or -L- $S_c$ ;

or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , forms a 5- or 6-membered alicyclic ring;

one of X and E is O, S, NR8, or CR1 = CR2; and the other is absent;

wherein  $R^8$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or -L- $R_x$ ; or -L- $S_c$ ; and

 $R^{1'}$  and  $R^{2'}$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

 $R^{20}$  and  $R^{21}$  are hydrogen, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_x$ ; or -L- $S_c$ ;

25 J is O or  $NR^{37}R^{38}$ ;

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where  $R^{37}$  and  $R^{38}$  are independently H,  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; an aryl or heteroaryl ring; or  $R^{37}$  in combination with  $R^{38}$  forms a saturated 5- or 6-membered heterocycle that is a piperidine, a morpholine, a pyrrolidine or a piperazine, each of which is optionally substituted by methyl, carboxylic acid, or a carboxylic acid ester of a  $C_1$ - $C_6$  alkyl; or

 $-L-R_{x}$  or  $-L-S_{c}$ ;

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or  $R^{37}$  in combination with  $R^{20}$ , or  $R^{38}$  in combination with  $R^{21}$ , or both, form a 5- or 6-membered ring that is saturated or unsaturated, and is optionally substituted by one or more sulfonic acids, or  $C_1$ - $C_6$  alkyl that is optionally substituted by sulfonic acid;

Q is N or  $CR^{28}$ , wherein  $R^{28}$  is H, F, CN, carboxylic acid, or a carboxylic acid ester of a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^{28}$  has the formula

where  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  are independently H, F, Cl, Br, I, sulfonic acid, carboxylic acid, CN, nitro, hydroxy, azido, amino, hydrazino; or  $C_1$ - $C_{18}$  alkyl,  $C_1$ - $C_{18}$  alkoxy,  $C_1$ - $C_{18}$  alkylthio,  $C_1$ - $C_{18}$  alkanoylamino,  $C_1$ - $C_{18}$  alkylaminocarbonyl,  $C_2$ - $C_{36}$  dialkylaminocarbonyl,  $C_1$ - $C_{18}$  alkyloxycarbonyl, or  $C_6$ - $C_{18}$  arylcarboxamido, the alkyl or aryl portions of which are optionally substituted one or more times by F, Cl, Br, I, hydroxy, carboxylic acid, a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol, sulfonic acid, amino, alkylamino, dialkylamino or alkoxy, the alkyl portions of each having 1-6 carbons; or one pair of adjacent substituents  $R^{31}$  and  $R^{32}$ ,  $R^{32}$  and  $R^{33}$  or  $R^{33}$  and  $R^{34}$ , when taken in combination, form a fused 6-membered aromatic ring that is optionally further substituted by carboxylic acid; or one or more of  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  is -L- $R_x$  or -L- $S_c$ ; and

25 wherein L is a covalent linkage;

R, is a reactive group; and

√6. A compound, as claimed in Claim 15, wherein Q is N.

17. A compound, as claimed in Claim 15, wherein J is O and Q is CR<sup>28</sup>.

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18. A compound, as claimed in Claim 17, wherein one of  $R^5$ ,  $R^{21}$ ,  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$ , and  $R^{34}$  is -L-R<sub>x</sub> or -L-S<sub>c</sub>.

19. A compound, as claimed in Claim 15, wherein

R³ and R⁴ are each methyl;

15 R<sup>1</sup> is H or a sulfonic acid;

R<sup>6</sup> is H; and

 $J is NR^{37}R^{38}$ .

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20. A compound, as claimed in Claim 19, wherein Q has the formula CR<sup>28</sup>, wherein R<sup>28</sup> has the formula

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wherein one of  $R^{30}$ - $R^{34}$  is -L- $R_x$  or -L- $S_c$ ; and wherein L is a single covalent bond, or L is a covalent linkage having 1-24 nonhydrogen

bonds
oxyge
where
azide
aryl l
haloa
isoth

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atoms selected from the group consisting of C, N, O, P, and S and is composed of any combination of single, double, triple or aromatic carbon–carbon bonds, carbon–nitrogen bonds, nitrogen–nitrogen bonds, carbon–oxygen bonds, carbon–sulfur bonds, phosphorus-oxygen bonds, and phosphorus-nitrogen bonds, and wherein  $R_x$ , when present, is an acrylamide, an activated ester of a carboxylic acid, an acyl azide, an acyl nitrile, an aldehyde, an alkyl halide, an amine, an anhydride, an aniline, an aryl halide, an aziridine, a boronate, a carboxylic acid, a diazoalkane, a haloacetamide, a halotriazine, a hydrazine, an imido ester, an isocyanate, an isothiocyanate, a maleimide, a phosphoramidite, a reactive platinum complex, a sulfonyl halide, or a thiol group; and wherein  $S_c$ , when present, is an amino acid, a peptide, a protein, a tyramine, a monosaccharide, a polysaccharide, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, a nucleic acid, a hapten, a psoralen, a drug, a hormone, a lipid, a lipid assembly, a polymer, a polymeric microparticle, a biological cell, or a virus.

## A compound of the formula

$$\mathbb{R}^4$$
 $\mathbb{R}^5$ 
 $\mathbb{R}^6$ 
 $\mathbb{R}^{25}$ 
 $\mathbb{R}^{24}$ 
 $\mathbb{R}^{23}$ 
 $\mathbb{R}^{21}$ 

5 wherein

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 $R^1$ ,  $R^2$ , and  $R^6$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_4$ ; or -L- $R_5$ ;

or R<sup>1</sup> in combination with R<sup>2</sup> forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times;

 $R^3$  and  $R^4$  are independently  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

or  $R^2$  in combination with  $R^3$ , or  $R^3$  in combination with  $R^4$ , forms a 5- or 6-membered alicyclic ring;

 $R^5$  is H, methyl, carboxymethyl, a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^5$  is an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

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or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , forms a 5- or 6-membered alicyclic ring;

one of E and X is O, S, NR, or CR'=CR'; the other is absent;

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wherein  $R^8$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; and

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 $R^{1'}$  and  $R^{2'}$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

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 $R^{21}$ ,  $R^{23}$ ,  $R^{24}$ , and  $R^{25}$  are hydrogen, cyano, nitro, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_c$ ; or -L- $S_c$ ;

25

Q is N or  $CR^{28}$ , wherein  $R^{28}$  is H, F, CN, carboxylic acid, or a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol; or  $R^{28}$  is a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^{28}$  has the formula

 where  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  are independently H, F, Cl, Br, I, sulfonic acid, carboxylic acid, CN, nitro, hydroxy, azido, amino, hydrazino; or  $C_1$ - $C_{18}$  alkyl,  $C_1$ - $C_{18}$  alkoxy,  $C_1$ - $C_{18}$  alkylthio,  $C_1$ - $C_{18}$  alkanoylamino,  $C_1$ - $C_{18}$  alkylaminocarbonyl,  $C_2$ - $C_{36}$  dialkylaminocarbonyl,  $C_1$ - $C_{18}$  alkyloxycarbonyl, or  $C_6$ - $C_{18}$  arylcarboxamido, the alkyl or aryl portions of which are optionally substituted one or more times by F, Cl, Br, I, hydroxy, carboxylic acid, a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol, amino, alkylamino, dialkylamino or alkoxy, the alkyl portions of each having 1-6 carbons; or one pair of adjacent substituents  $R^{31}$  and  $R^{32}$ ,  $R^{32}$  and  $R^{33}$  or  $R^{33}$  and  $R^{34}$ , when taken in combination, form a fused 6-membered aromatic ring that is optionally further substituted by carboxylic acid; or one or more of  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  is -L-R, or -L- $S_C$ ; and

wherein L is a covalent linkage;

R, is a reactive group; and

 $S_c$  is a conjugated substance.

# 22. A compound having the formula

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 $R^1$ ,  $R^2$ ,  $R^6$ ,  $R^{41}$ ,  $R^{42}$ , and  $R^{46}$  are independently H, cyano, nitro, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or -L- $R_s$ ; or -L- $R_s$ ;

or  $R^1$  in combination with  $R^2$ , or  $R^{41}$  in combination with  $R^{42}$ , or both, forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times;

 $R^3$ ,  $R^4$ ,  $R^{43}$ , and  $R^{44}$  are independently H,  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

or  $R^2$  in combination with  $R^3$ ,  $R^{42}$  in combination with  $R^{43}$ , or  $R^3$  in combination with  $R^4$ , or  $R^{43}$  in combination with  $R^{44}$ , or any combination thereof, forms a 5- or 6-membered alicyclic ring;

 $R^5$  and  $R^{45}$  are independently H, methyl, carboxymethyl, a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^5$  is an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluorealkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

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or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , or  $R^{44}$  in combination with  $R^{45}$ , or  $R^{45}$  in combination with  $R^{46}$ , or any combination thereof, forms a 5- or 6-membered alicyclic ring;

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one of E and X is O, S,  $NR^s$ , or  $CR^1 = CR^2$ ; the other is absent; and one of E´ and X´ is O, S,  $NR^s$ , or  $CR^1 = CR^2$ ; the other is absent;

Sup.

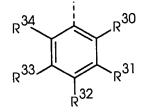
wherein  $R^8$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; and

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 $R^{1'}$  and  $R^{2'}$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

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Q is N or  $CR^{28}$ , wherein  $R^{28}$  is H, F, CN, carboxylic acid, or a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol; or  $R^{28}$  is a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^{28}$  has the formula



where  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  are independently H, F, Cl, Br, I, sulfonic acid, carboxylic acid, CN, nitro, hydroxy, azido, amino, hydrazino; or  $C_1$ - $C_{18}$  alkyl,  $C_1$ - $C_{18}$  alkoxy,  $C_1$ - $C_{18}$  alkylamino,  $C_1$ - $C_{18}$  alkylaminocarbonyl,  $C_2$ - $C_{36}$  dialkylaminocarbonyl,  $C_1$ - $C_{18}$  alkylaminocarbonyl, or  $C_6$ - $C_{18}$  arylcarboxamido, the alkyl or aryl portions of which are optionally substituted one or more times by F, Cl, Br, I, hydroxy, carboxylic acid, a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol, amino, alkylamino, dialkylamino or alkoxy, the alkyl portions of each having 1-6 carbons; or one pair of adjacent substituents  $R^{31}$  and  $R^{32}$ ,  $R^{32}$  and  $R^{33}$  or  $R^{33}$  and  $R^{34}$ , when taken in combination, form a fused 6-membered aromatic ring that is optionally further substituted by carboxylic acid; or one or more of  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  is -L- $R_x$  or -L- $R_z$ ; and

wherein L is a covalent linkage;

R, is a reactive group; and

S<sub>c</sub> is a conjugated substance.

23. A compound, as claimed in Claim 22, wherein

$$X = X', E = E, R^1 = R^{41}, \text{ and } R^2 = R^{42}.$$

24. A compound, as claimed in Claim 22, wherein Q has the formula CR<sup>28</sup>, and R<sup>28</sup> has the formula

Sub for

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25. A compound, as claimed in Claim 24, wherein one of R<sup>5</sup>, R<sup>21</sup>, R<sup>30</sup>, R<sup>31</sup>, R<sup>32</sup>, R<sup>33</sup>, R<sup>34</sup>, and R<sup>45</sup> is L-R, or -L-S<sub>c</sub>.

26. A compound, as claimed in Claim 24, wherein

R<sup>3</sup>, R<sup>4</sup>, R<sup>43</sup>, and R<sup>44</sup> are each methyl;

R1 and R41 are independently H or sulfonic acid; and

R<sup>6</sup> and R<sup>46</sup> are H.

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27. A compound, as claimed in Claim 24, wherein the compound is substituted one or more times by sulfonic acid.

28. A compound, as claimed in Claim 22, wherein one of  $R^1$ ,  $R^1$ ,  $R^2$ ,  $R^2$ ,  $R^3$ ,  $R^4$ ,  $R^5$ ,  $R^6$ ,  $R^7$ ,  $R^8$ ,  $R^{15}$ ,  $R^{16}$ ,  $R^{20}$ ,  $R^{21}$ ,  $R^{23}$ ,  $R^{24}$ ,  $R^{25}$ ,  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$ ,  $R^{34}$ ,  $R^{37}$ ,  $R^{38}$ ,  $R^{41}$ ,  $R^{42}$ ,  $R^{43}$ ,  $R^{44}$ ,  $R^{45}$ , and  $R^{46}$  is an -L-- $R_x$  or -L-S<sub>C</sub>.

29. A compound, as claimed in Claim 28, wherein each L is independently a single covalent bond, or L is a covalent linkage having 1-24 nonhydrogen atoms selected from the group consisting of C, N, O, P, and S and is composed of any combination of single, double, triple or aromatic carbon–carbon bonds, carbon–nitrogen bonds, nitrogen–nitrogen bonds, carbon–oxygen bonds, carbon–sulfur bonds, phosphorus-oxygen bonds, and phosphorus-nitrogen bonds.

30. A compound, as claimed in Claim 28, wherein  $R_x$  is an acrylamide, an activated ester of a carboxylic acid, an acyl azide, an acyl nitrile, an aldehyde, an alkyl halide, an amine, an anhydride, an aniline, an aryl halide, an azide, an aziridine, a boronate, a carboxylic acid, a diazoalkane, a haloacetamide, a halotriazine, a hydrazine, an imidd ester, an isocyanate, an isothiocyanate, a maleimide, a phosphoramidite, a reactive platinum complex, a sulfonyl halide, or a thiol group.

31. A compound, as claimed in Claim 28, wherein  $R_{\rm x}$  is a phosphoramidite, a succinimidyl ester of a carboxylic acid, a haloacetamide, a hydrazine, an isothiocyanate, a maleimide group, a perfluorobenzamido, an azidoperfluorobenzamido group, or a reactive platinum complex.

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32. A compound, as claimed in Claim 28, wherein  $S_c$  is an amino acid, a peptide, a protein, a tyramine, a monosaccharide, a polysaccharide, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, a nucleic acid, a hapten, a psoralen, a drug, a hormone, a lipid, a lipid assembly, a polymer, a polymeric microparticle, a biological cell, or a virus.

33. A compound, as claimed in Claim 28, wherein  $S_c$  is an amino acid, a peptide, a protein, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, or a nucleic acid.

15 34. A compound, as claimed in Claim 28, having the formula:

wherein R<sup>3</sup>, R<sup>4</sup>, R<sup>5</sup>, R<sup>43</sup>, R<sup>44</sup>, and R<sup>45</sup> are independently methyl or ethyl;

20 R<sup>30</sup> is sulfonic acid or carboxylic acid;

 $R^{31}$  and  $R^{34}$  are independently H, F, or Cl;

one of  $R^{32}$  and  $R^{33}$  is H, F, or Cl, and the other of  $R^{32}$  and  $R^{33}$  is -L-R, or -L-S, wherein L is a covalent linkage of the formula  $-S(CH_2)_aCOO(CH_2)_b$ — or the formula  $-S(CH_2)_aCONH(CH_2)_b$ —

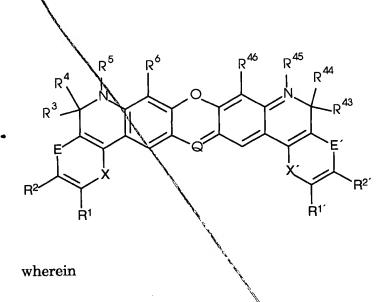


wherein a is an integer between 0 and 10, and b is an integer between 0 and 10 provided that a and b are not both 0; and wherein R<sub>x</sub>, where present, is a carboxylic acid, an activated ester of a carboxylic acid, a haloacetamide, a hydrazine, an isothiocyanate, a maleimide group, or a reactive platinum complex.; and wherein S<sub>c</sub>, where present, is an amino acid, a peptide, a protein, an ion-complexing moiety, a nucleoside, a nucleotide, an oligonucleotide, or a nucleic acid.

- 35. A compound, as claimed in Claim 34, wherein  $R_x$  is a maleimide group or is a succeinimidyl ester of a carboxylic acid.
  - 36. A compound, as claimed in Claim 34, wherein S<sub>c</sub> is peptide or a protein or a lectin.
  - 37. A compound, as claimed in Claim 34, wherein  $\dot{S}_{\alpha}$  is an antibody or antibody fragment.
  - 38. A compound, as claimed in Claim 34, wherein S<sub>c</sub> is a nucleotide or an oligonucleotide.
  - 39. A compound, as claimed in Claim 34, wherein S<sub>c</sub> is a BAPTA or APTRA ion-complexing moiety.

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40. A method of staining a biological sample, comprising: combining a dye solution comprising a compound of the formula



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- $R^1$ ,  $R^2$ ,  $R^6$ ,  $R^{41}$ ,  $R^{42}$ , and  $R^{46}$  are independently H, cyano, nitro, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, azido, carboxylic acid, sulfonic acid, or halomethyl; or L- $R_x$ ; or L- $S_c$ ;
- or  $R^1$  in combination with  $R^2$ , or  $R^{41}$  in combination with  $R^{42}$ , or both, forms a fused aromatic or heteroaromatic ring that is optionally sulfonated one or more times;
  - $R^3$ ,  $R^4$ ,  $R^{43}$ , and  $R^{44}$  are independently H,  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, hydroxy, or halogen; or an aromatic or heteroaromatic ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;
  - or  $R^2$  in combination with  $R^3$ ,  $R^{42}$  in combination with  $R^{43}$ , or  $R^3$  in combination with  $R^4$ , or  $R^{43}$  in combination with  $R^{44}$ , or any combination thereof, forms a 5- or 6-membered alicyclic ring;

 $R^5$  and  $R^{45}$  are independently H, methyl, carboxymethyl, a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^5$  is an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

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or  $R^4$  in combination with  $R^5$ , or  $R^5$  in combination with  $R^6$ , or  $R^{44}$  in combination with  $R^{45}$ , or  $R^{45}$  in combination with  $R^{46}$ , or any combination thereof, forms a 5- or 6-membered alicyclic ring;

one of E and X is O, S,  $NR^8$ , or  $CR^1 = CR^2$ ; the other is absent; and one of E´ and X´ is O, S,  $NR^8$ , or  $CR^1 = CR^2$ ; the other is absent;

wherein  $R^8$  is H, methyl, carboxymethyl, or a  $C_2$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; and

 $R^1$  and  $R^2$  are independently H, cyano, halogen, carboxylic acid, or sulfonic acid; or a  $C_1$ - $C_6$  alkyl or alkoxy that is optionally substituted by carboxylic acid, sulfonic acid, or halogen; or an aryl or heteroaryl ring that is optionally substituted one or more times by  $C_1$ - $C_6$  alkyl,  $C_1$ - $C_6$  perfluoroalkyl, cyano, halogen, carboxylic acid, sulfonic acid, or halomethyl;

Q is N or  $CR^{28}$ , wherein  $R^{28}$  is H, F, CN, carboxylic acid, or a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol; or  $R^{28}$  is a  $C_1$ - $C_6$  alkyl that is optionally substituted by carboxylic acid, sulfonic acid, amino, or halogen; or  $R^{28}$  has the formula

where  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  are independently H, F, Cl, Br, I, sulfonic acid, carboxylic acid, CN, nitro, hydroxy, azido, amino, hydrazino; or  $C_1$ - $C_{18}$  alkyl,  $C_1$ - $C_{18}$  alkoxy,  $C_1$ - $C_{18}$  alkylamino,  $C_1$ - $C_{18}$  alkylamino,  $C_1$ - $C_{18}$  alkylamino,  $C_1$ - $C_{18}$  alkylamino, or  $C_6$ - $C_{18}$  arylcarboxamido, the alkyl or aryl portions of which are optionally substituted one or more times by F, Cl, Br, I, hydroxy, carboxylic acid, a carboxylic acid ester of a  $C_1$ - $C_6$  alcohol, amino, alkylamino, dialkylamino or alkoxy, the alkyl portions of each having 1-6 carbons; or one pair of adjacent substituents  $R^{31}$  and  $R^{32}$ ,  $R^{32}$  and  $R^{33}$  or  $R^{33}$  and  $R^{34}$ , when taken in combination, form a fused 6-membered aromatic ring that is optionally further substituted by carboxylic acid; or one or more of  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$  and  $R^{34}$  is -L-R, or -L-S<sub>C</sub>; and

wherein L is a covalent linkage;

15 R, is a reactive group; and

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L.

(.) 20

L

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S<sub>c</sub> is a conjugated substance;

with a biological sample in a concentration sufficient to yield a detectable optical response under the desired conditions.

- 41. A method, as claimed in Claim 40, further comprising combining the sample with an additional detection reagent that has spectral properties that are detectably different from said optical response.
- 42. A method, as claimed in Claim 40, further comprising the step of determining a characteristic of the sample by comparing the optical response with a standard response parameter.
- 30 43. A method, as claimed in Claim 40, wherein the sample comprises cells.



44. A method, as claimed in Claim 40, wherein the sample is immobilized in or on a solid or semi-solid matrix that is a membrane, an electrophoretic gel, a silicon chip, a glass slide, a microwell plate, or a microfluidic chip.

5 45. A method, as claimed in Claim 40, further comprising tracing the temporal or spatial location of the optical response within the sample.

46. A method, as claimed in Claim 40, wherein for said compound

at least one of  $R^{28}$ ,  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$ ,  $R^{34}$ ,  $R^{37}$  and  $R^{38}$  is -L-R<sub>x</sub> or -L-S<sub>c</sub>;

 $R_x$  is a carboxylic acid, an activated ester of a carboxylic acid, an amine, an azide, a hydrazine, a haloacetamide, an alkyl halide, an isothiocyanate, or a maleimide group; and

S<sub>c</sub> is an amino acid, a peptide, a protein, a polysaccharide, a nucleotide, a nucleoside, an oligonucleotide, a nucleic acid polymer, an ion-complexing moiety, a lipid, or a non-biological organic polymer or polymeric microparticle, that is optionally bound to one or more additional fluorophores that are the same or different.

47. A method, as claimed in Claim 46, wherein for said compound,  $R^{28}$  is an -L-S<sub>c</sub>, and S<sub>c</sub> is an ion-complexing moiety that is a BAPTA or an APTRA.

48. A method as claimed in Claim 40, wherein at least one of  $R^{28}$ ,  $R^{30}$ ,  $R^{31}$ ,  $R^{32}$ ,  $R^{33}$ ,  $R^{34}$ ,  $R^{37}$  and  $R^{38}$  is -L-S<sub>c</sub>, and S<sub>c</sub> is a nucleoside, a nucleotide, an oligonucleotide, or a nucleic acid polymer.

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